



SimpleXoft

Software Development and IT Consulting company

Company Overview



Locations



3 cities



2 countries

People



35+ employees



84% talent with master's degree



53% talent with more than 6 years' experience

Clients



20+ global clients



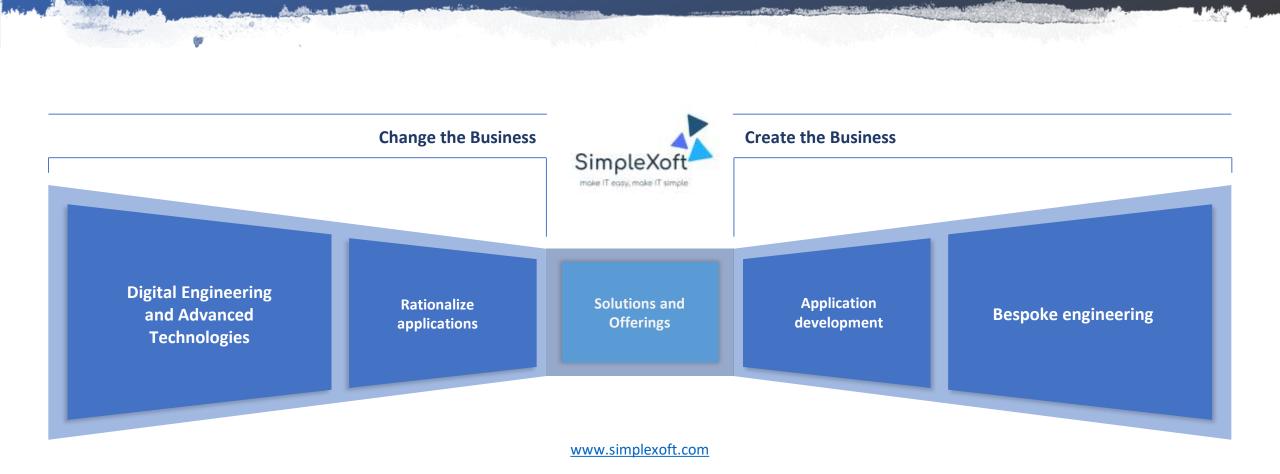
15 large Corporate Clients

Who we are

SimpleXoft is a Software Development and IT Consulting company that enables you to enforce IT development and scale up working capabilities.

SimpleXoft
make IT easy, make IT simple

With more than 4 years of commercial software product engineering expertise and globally distributed agile delivery, we focus on designing and building models to deliver your innovations to market using our best ideas and tools.



What we do

We deliver business and technology transformation from start to finish, leveraging agile methodologies, proven customer collaboration frameworks, engineering excellence tools, dedicated and out-staff teams and our award-winning proprietary global delivery platform.





Solution Architecture

We are able to deliver full target IT Solution Architecture with any kind of technologies (Java, .NET, Python, AWS/Azure/Google cloud based deployment)



Project Management

We are able to deliver projects in agile (SCRUM, kanban) and waterfall projects. We are working based on Time&Material, Fixed Price, SLA and Salary-based models



Software Development

Nearshore/Offshore/On-Site Delivery Centers as well as Hybrid Engagements. We have Java, .Net, Python dev teams strong enough to deliver complex project



Business Analysis

We provide full requirements management concept that enables easy manage the project. We can deliver process redesign, FRS, NFRS in a lot of domains



DevOps

Our DevOps Center contributes CI/CD automated process in our solution. We are professionals in AWS/Azure/Google cloud-based deployment



QA Testing & Support

QA services and consulting, testing strategy, test cases definition and execution, QA automation and manual services, IT support Services 24/7 and SLA commitment

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Industry Experience



Digital Consulting



Digital Engineering



Digital Transform ation





Product Integration and Deployment



Custom Software Development and Maintenance



Platform Solutions



Finances

Core Banking Services

Digital Banking

Blockchain

Digital Transformation

Technology Strategy

Cyber Security



Energy & Utilities

Application Management

Data Management

Cloud Transformation

User Engagement Apps

Robotic Process Automation

Cyber Security



Retail & Logistics

Retail Solutions

Logistics Solutions

Supply Management

Omnichannel App

In-Store App

Cyber Security



Real Estate & Construction

Rent Management Apps

Utilities Managements

Wholesales for Utilities

Digital Transformation

Cyber Security



Media & Communications

Software engineering

Service Enablement

Operational Efficiency

Software Defined Lab

Network Services

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Industry Experience



Digital Consulting



Digital Engineering



Digital Transform ation





Product Integration and Deployment



Custom Software Development and Maintenance



Platform Solutions



Travel & Hotel

Digital Sales App

Client Services Apps

Operations Support

Connectivity

Consultancy

Cyber Security



Automotive

Digital Cockpit

Autonomous Drive

Connected Mobility

Silicon Technology

Security Solutions



FMCG

Fast Moving Solutions

Logistics Solutions

Supply Management

Omnichannel App

In-Store App

Cyber Security



Healthcare

Strategy Engineering

Operations and Maintenance

Quality and Compliance

Healthcare and Life Sciences

Solutions



Agricultural

Farming SaaS Platforms

Crop & Fields Monitoring

Risk Management Systems

Artificial Solutions

Equipment Digitization

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KEY CONTRACT MODEL

Cooperation Model











OUTSTAFFING

The simplest form of software development outsourcing where employees of outsourcing provider extend in-house team capacity while other project aspects remain on the customer's side (such as project management, technical leadership, quality control)

Flexible product backlog managed by customer Customer is paying for agreed monthly allocation of developer's hours.

DEDICATED TEAM

More advanced engagement model compared to out staffing with product requirements being driven by customer where development team is being managed by software vendor

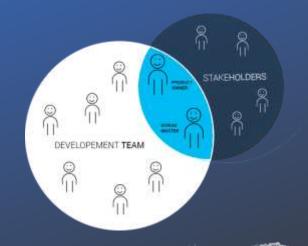
Flexible product backlog managed by software vendor with regular approvals received from customer. Customer is paying for agreed monthly allocation of developer's hours.

FIXED PRICE

A time bound engagement model effective for scoped requirements that are not likely to change during the development process.

Agreed scope of work with detailed description of acceptance criteria allowing to provide estimate on per feature basis. Fixed price per certain agreed scope of work.

How to engage





Sign Agreement

Prepare team

First Iteration

First Dev Iteration

Demo and review results

Regular Steering Committee

1 week

- Select time duration, scope;
- Select Pricing model;
- Agree all other details;

2-4 weeks

- Select/present team members;
- Make onboarding procedures;
- Define and tailor methodology,
- select tools of technology;
- Set up Infrastructure:

Up to 3-5 days

- Onboarding;
- Project Kick off meeting:
- Define Methodology;

1-2 weeks

- Create Backlog;
- Start Development;
- Build initial release plan:

regular meetings

- Regular meeting with client to review results;
- Collect feedback about working;
- Roadmap alignment;

- ▶ For each service engagement, Client and SimpleXoft Solution will sign a "Statement of Work" (SOW) that should include a list of the staff profiles assigned, incorporation dates and length of the service period.
- ▶ Holidays, vacation (20 days in year) and reasonable sick days will be invoiced as working time. Regarding sick time, SimpleXoft will not invoice time off due to extraordinary circumstances;

- ▶ For team preparation SimpleXoft requires time from 2 weeks till 4 week to select correct team members for the project
- ▶ Services are provided on a time and materials ("T&M") basis and customers shall pay SimpleXoft for the time spent performing such services at the end of each calendar month based on a monthly retainer model.









Deep domain expertise combined with digital excellence



Agility, creativity and a remarkable problem-solving capability



Consistently excellent delivery and complex project management



Strong partnership ecosystem



Exceptional software design and engineering talent